



# AMERICAN SAMOA

## FISCAL YEAR 2021

A Financial Statement Analysis Using Indicators of the Financial Health and Success and a Status Report of Audit Findings, Timeliness and Exception Resolution (A.F.T.E.R.) of the Territory of AMERICAN SAMOA as of and for the Year Ended September 30, 2021



This presentation is available online at <http://www.pitiviti.org>

# *WHAT IS THE PERFORMETER®?*

- An analysis that takes a government's financial statements and converts them into useful and understandable measures of financial performance
- Financial ratios and a copyrighted analysis methodology are used to arrive at an overall rating of 0-10
- The overall reading is a barometer of ASG's financial health and performance

# *HOW TO USE THE PERFORMETER®*

- Use the individual ratios to identify financial warning signals
- Use the overall rating as a collective benchmark of financial health and success of ASG as a whole
- Use the comparisons to prior years to monitor trends in financial indicators

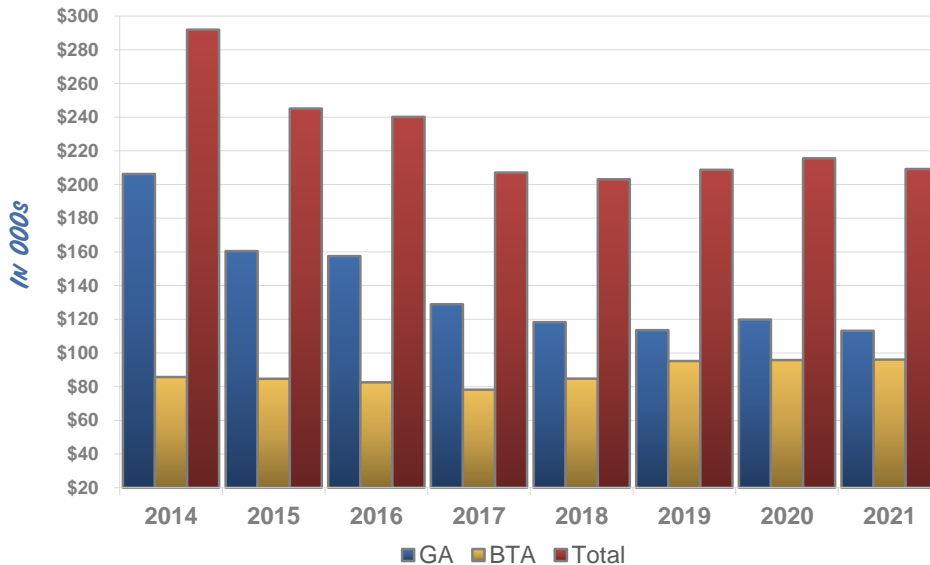
# ***LIMITATIONS OF THE PERFORMETER®***

- The Performer® should not be used as the only source of financial information to evaluate ASG's performance and condition
- The analysis is an overall rating of ASG as a whole and not of specific activities, funds or units
- The Performer® is based on Crawford & Associates' professional judgment and is limited as to its intended use

# CHANGE IN NET POSITION

*DID OUR OVERALL FINANCIAL CONDITION IMPROVE, DECLINE OR REMAIN STEADY OVER THE PAST YEAR?*

*NET POSITION AT YEAR END*



Net position includes all assets, deferred outflows, liabilities and deferred inflows of the ASG, except for fiduciary funds held for the benefit of others. It is measured as the difference between total assets, including capital assets, plus deferred outflows, and total liabilities, including long-term debt, plus deferred inflows.

For the year ended September 30, 2021, total net position decreased by \$6.0 million or 2.8% from the prior year. Governmental activities (GA) net position decreased by \$6.7 million, while business-type activities (BTA) increased by \$0.7 million.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
10.7%	2.9%	0.02%	1.8%	-2.0%	-12.5%	-1.9%	+1.0%	+3.3%	-2.8%

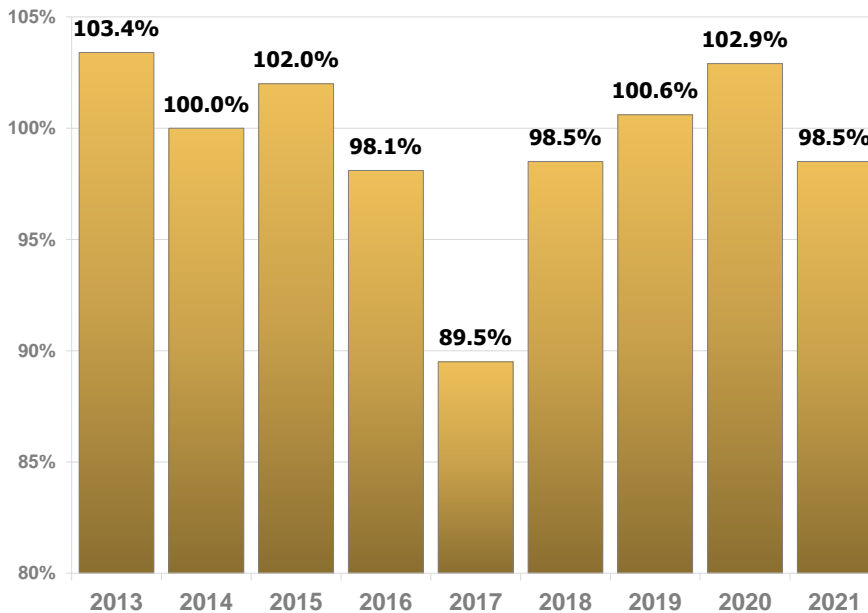
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# INTERGENERATIONAL EQUITY

## WHO IS PAYING FOR TODAY'S COSTS OF SERVICES?

REVENUES AS A % OF ANNUAL EXPENSES



A measure of whether the government lived within its means in the measurement year or was required to use prior year resources to fund a portion of current year costs or shifted the funding of some of the current year costs to future periods.

For the year ended September 30, 2021, ASG funded 98.5% of their expenses with current year revenues, which is considered a well above satisfactory excellent ratio, but it represents a decrease in the ratio from the prior year.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
110.5%	103.4%	100%	102%	98%	89.5%	98.5%	100.6%	102.9%	98.5%

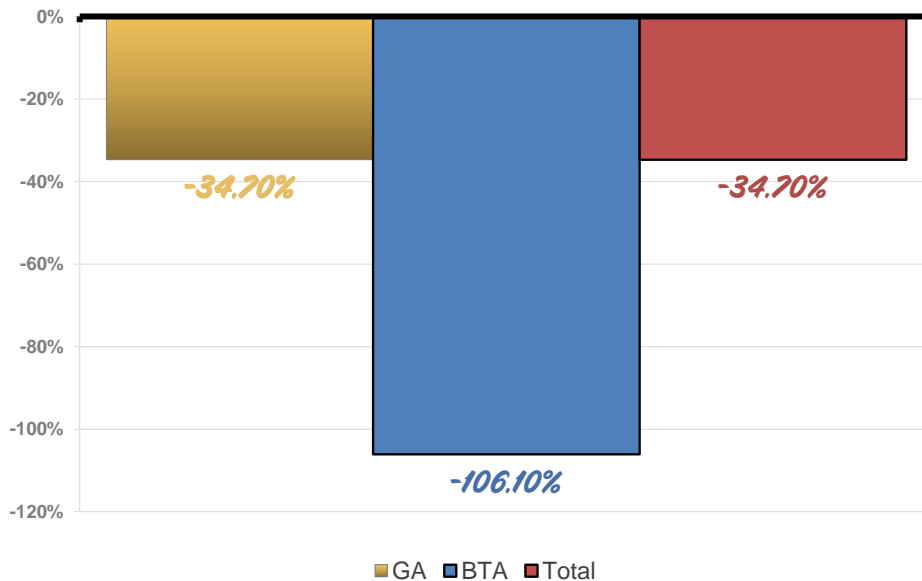
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# LEVEL OF UNRESTRICTED NET POSITION

## HOW DO OUR TOTAL RAINY DAY FUNDS LOOK?

UNRESTRICTED NET POSITION (DEFICIT) AS A % OF ANNUAL REVENUES



The level of total unrestricted net position is an indication of the amount of unexpended and available resources ASG has at a point in time to fund emergencies, shortfalls or unexpected needs.

For the year ended September 30, 2021, ASG's total unrestricted net position was in a deficit position that approximated 34.7% of annual total revenues. Governmental activities reported an unrestricted net position (deficit) of (32.1%), while business-type activities unrestricted net position was a (deficit) of (106.1)%.

This indicates that there was an increase in the size of the operational deficit as a percentage of total revenues when compared to the ratio of the prior period.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
-19.1%	-20.6%	-19%	-53.1%	-63.9%	-64.3%	-69.2%	-32.1%	-31.9%	-34.7%

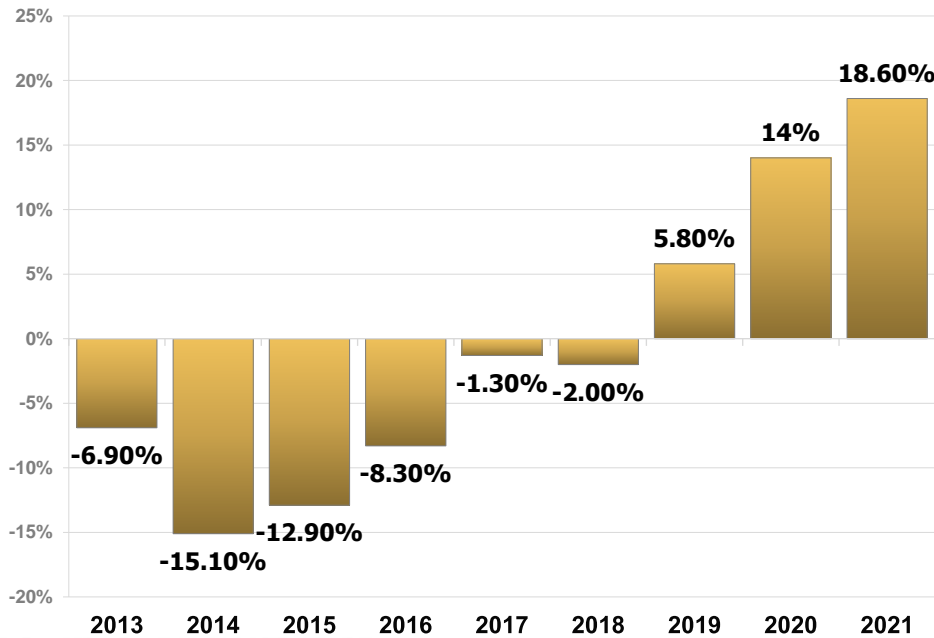
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# LEVEL OF UNASSIGNED FUND BALANCE

HOW DOES OUR CARRYOVER LOOK?

UNASSIGNED FUND BALANCE (DEFICIT) AS A PERCENTAGE OF ANNUAL REVENUES



The level of unassigned fund balance is an indication of the amount of unexpended, unencumbered and available resources ASG has at a point in time to carryover into the next fiscal year to fund emergencies, shortfalls or other unexpected needs. In this analysis, only the General Fund is considered.

For the year ended September 30, 2021, the ASG unassigned fund balance of the General Fund was equal to 18.6% of annual General Fund revenues. This represents an improvement when compared to the prior year ratio.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	PERFORMETER® RATING
-14.4%	-6.9%	-15.1%	-12.9%	-8.3%	-1.3%	-2.0%	5.8%	14%	18.6%	2.1

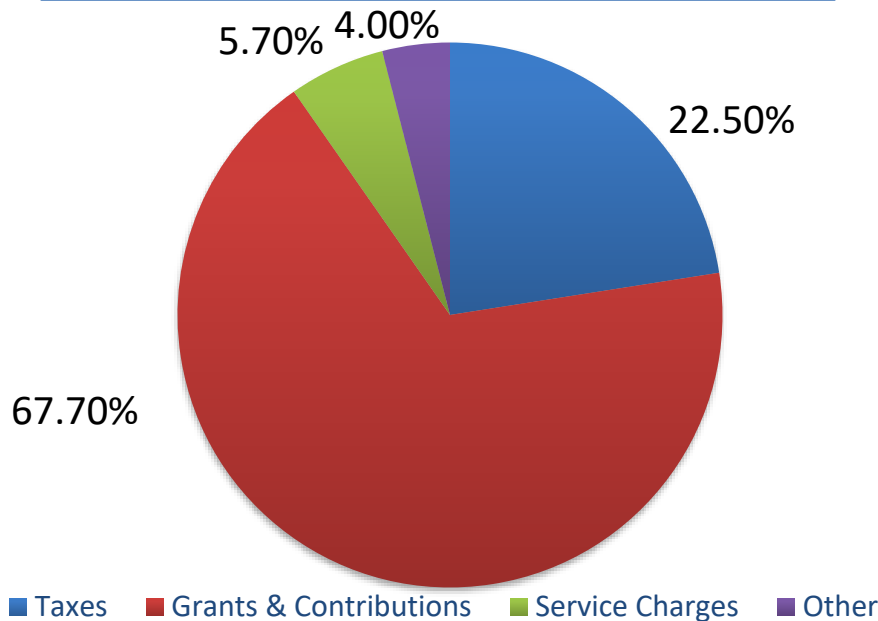
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# REVENUE DISPERSION

*HOW HEAVILY ARE WE RELYING ON REVENUE SOURCES WE CAN'T DIRECTLY CONTROL?*

**2021 REVENUE PERCENTAGES BY SOURCE**



The percentage dispersion of revenue by source indicates how dependent ASG is on certain types of revenue. The more dependent ASG is on revenue sources beyond its direct control, such as grants, the less favorable the dispersion.

For the year ended September 30, 2021, ASG had direct control over 16% of its revenues (Excise taxes and charges for services). This ratio indicates ASG has some exposure, as do most insular governments, to financial difficulties due to reliance on non-controlled revenue (84%).

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
13.1%	13.2%	12.6%	14.5%	15.8%	15.4%	16.4%	18.3%	16.2%	16%

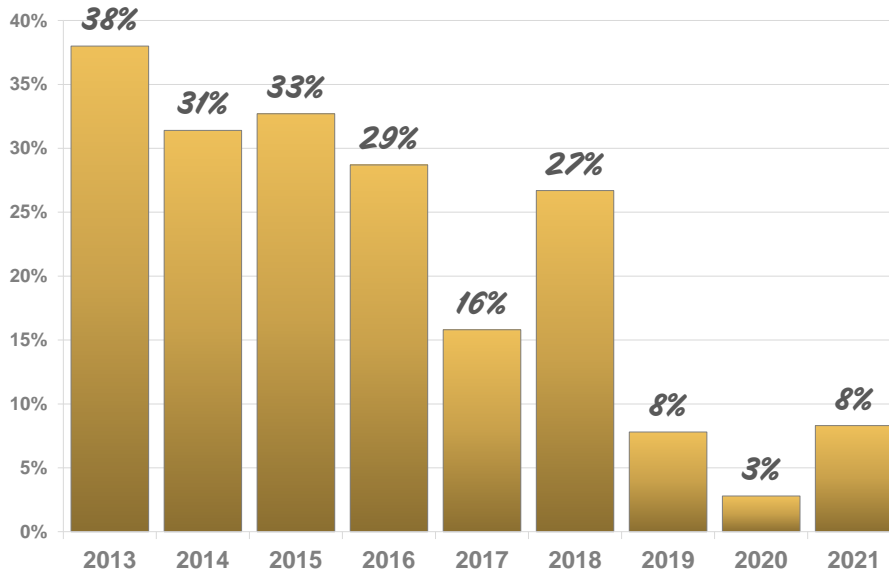
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# BTA SELF-SUFFICIENCY

*DID CURRENT YEAR BUSINESS-TYPE ACTIVITIES (BTA) PAY FOR THEMSELVES?*

**PERCENTAGE OF BTA EXPENSES COVERED BY BTA REVENUES**



The self-sufficiency ratio indicates the level at which business-type activities (such as the industrial park and airport) covered their current costs with current year revenues, without having to rely on subsidies, grants or use of prior year reserves.

For the year ended September 30, 2021, ASG's total business-type activities were 8.3% self-sufficient. This indicates that most of the current year costs were not funded by recurring current year revenues. However, this ratio does represent an improvement in the ratio from the prior year.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
38.2%	38.0%	31.4%	32.7%	28.7%	15.8%	26.7%	7.8%	2.8%	8.3%

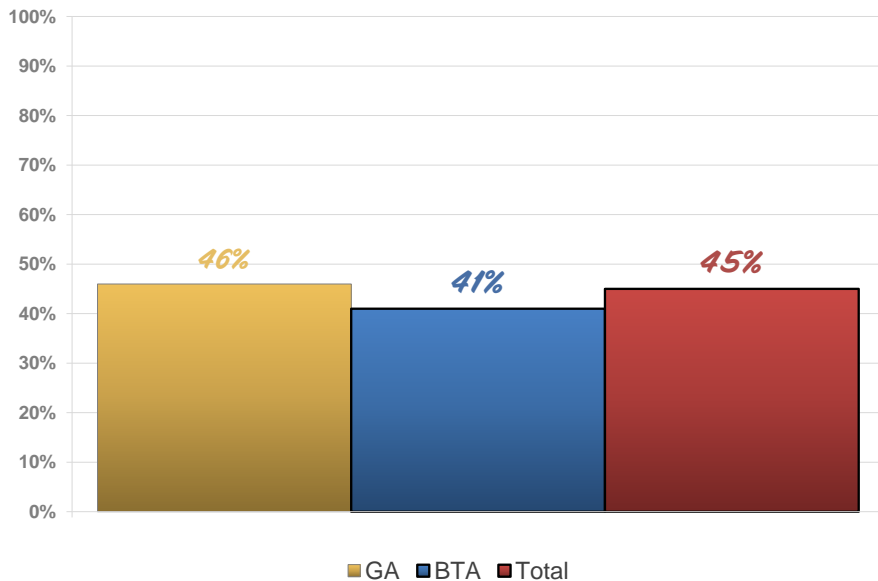
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# CAPITAL ASSET CONDITION

## HOW MUCH USEFUL LIFE DO WE HAVE LEFT IN OUR CAPITAL ASSETS?

PERCENTAGE OF CAPITAL ASSETS' USEFUL LIFE REMAINING - 2021



The capital asset condition ratio compares capital assets cost to accumulated depreciation to determine the overall percentage of useful life remaining. A low percentage could indicate an upcoming need to replace significant capital assets.

At September 30, 2021, ASG's depreciable capital assets amounted to \$776 million while accumulated depreciation totaled \$428 million. This indicates that, on the average, ASG's capital assets have 45% of their useful lives remaining. This is considered a less than satisfactory financial indicator, although the ratio is relatively consistent with that of the prior year.

Governmental activity assets have 46% of their useful lives remaining while business-type activities have 41% remaining.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
61%	54%	53%	51%	51%	50%	49%	48%	48%	45%

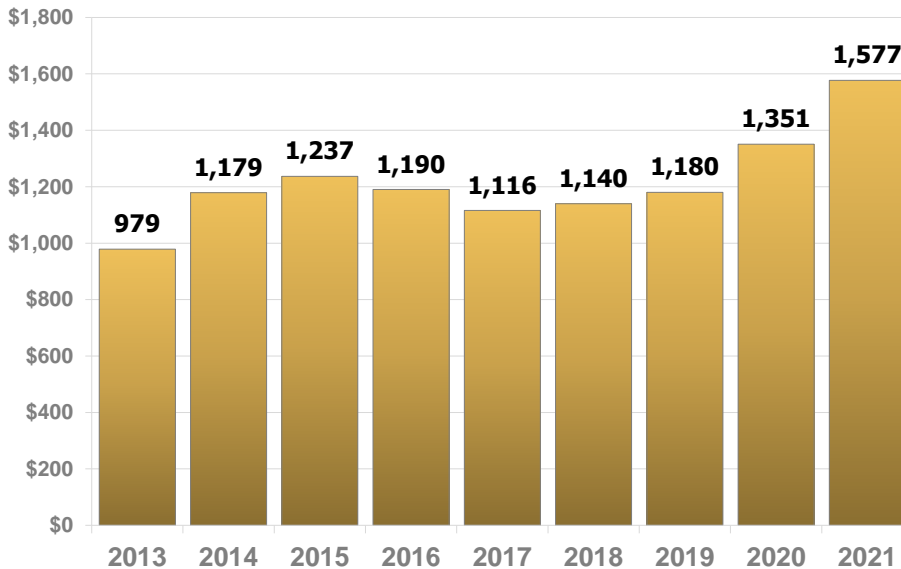
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# FINANCING MARGIN - TAXES

*WILL OUR CITIZENS BE WILLING TO PAY INCREASED TAXES FOR OPERATIONS OR CAPITAL IMPROVEMENTS, IF NEEDED?*

**TOTAL TAXES PER CAPITA**



The financial ratio of taxes per capita is an indication of ASG’s tax burden on its citizens and other taxpayers. The ratio includes all taxes, including gross receipts, income and other taxes.

For the year ended September 30, 2021, total taxes amounted to \$90 million or \$1,577 per capita. This indicates a relatively low tax burden when compared to other insular governments, and represents an increase in taxes per capita when compared to the ratio of the prior year.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
\$1,105	\$979	\$1,179	\$1,237	\$1,190	\$1,116	\$1,140	\$1,180	\$1,351	\$1,577

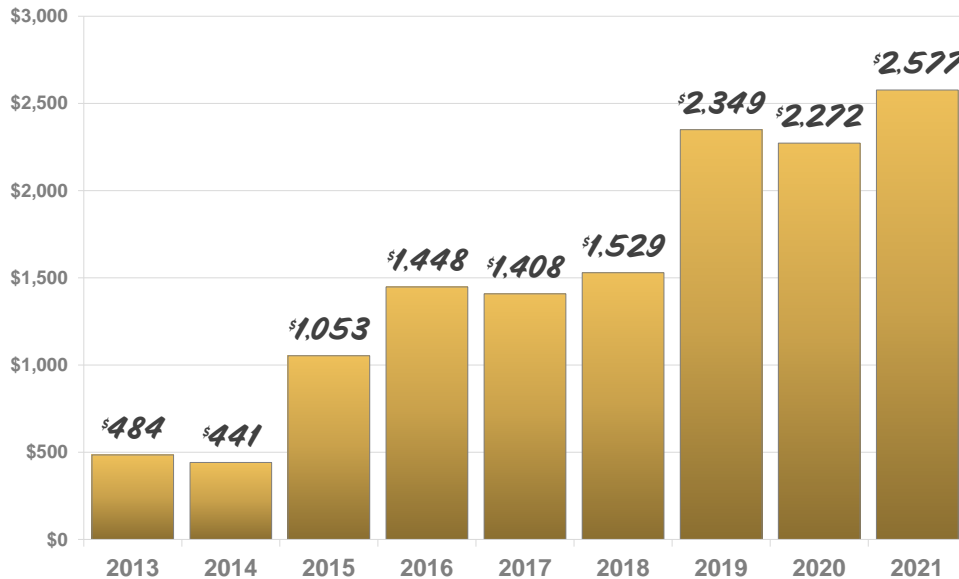
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# FINANCING MARGIN - DEBT

*WILL WE BE ABLE TO ISSUE MORE DEBT, IF NEEDED?*

**DEBT PER CAPITA**



The financial ratio of debt per capita is an indication of ASG’s debt burden on its citizens and other taxpayers. The ratio does not consider debt payable from enterprise activities or alternate revenues.

For the year ended September 30, 2021, ASG had \$148 million of long-term debt or \$2,577 per capita which remains a relatively low debt burden on its citizens when compared to other insular governments, and does represent an increase in the ratio of debt per capita from the prior year.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
\$540	\$484	\$441	\$1,053	\$1,448	\$1,408	\$1,529	\$2,349	\$2,272	\$2,577

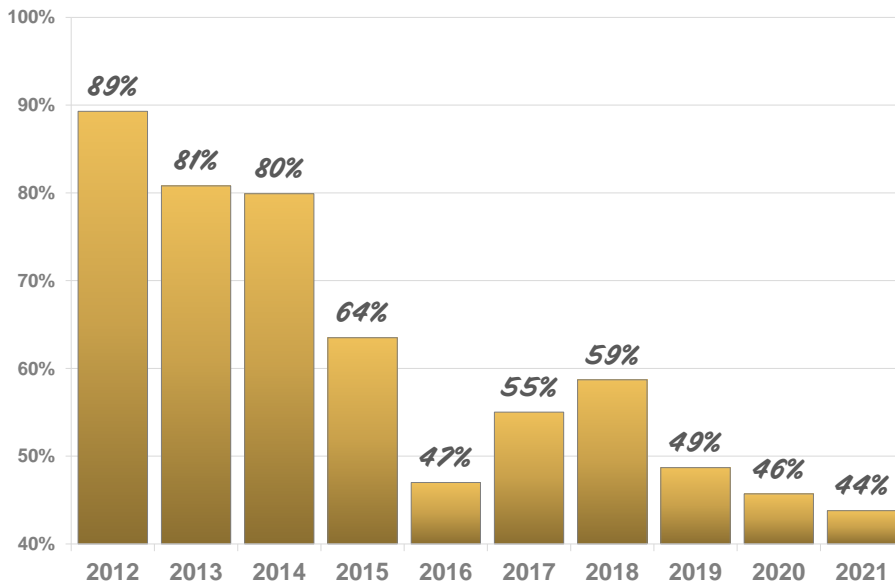
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# PENSION PLAN FUNDING RATIO

*WILL WE BE ABLE TO PAY OUR EMPLOYEES WHEN THEY RETIRE?*

*PLAN NET POSITION AS A PERCENTAGE OF NET PENSION LIABILITY*



The pension funding ratio compares the pension plan trust fund’s net position to the total pension liability for pension benefits earned to date. A percentage less than 100% indicates the plan is under-funded at the valuation date.

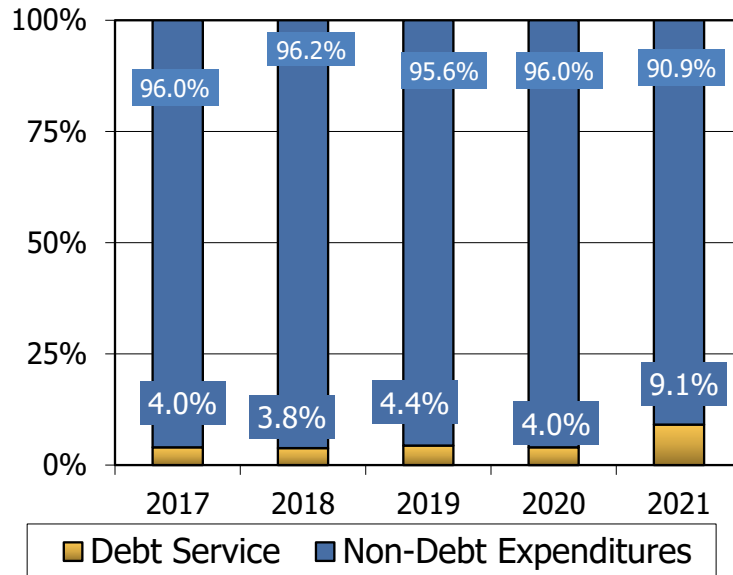
At September 30, 2021 (based upon the measurement date of September 30, 2020) ASG’s pension plan trust fund net position was 43.8% of the total pension liability, which represents a slight decline in the ratio when compared to the ratio of the prior period. This ratio remains in an unfavorable condition.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	PERFORMETER® RATING
89.3%	80.8%	79.9%	63.5%	46.8%	55.0%	58.7%	48.7%	45.7%	43.8%	<b>0</b>

# DEBT SERVICE LOAD

HOW MUCH OF OUR ANNUAL NON-CAPITAL BUDGET IS LOADED WITH DISBURSEMENTS TO PAY OFF LONG-TERM DEBT

Percentage of Debt Service to Non-Debt Expenditures



The debt service load ratio measures the extent to which ASG's non-capital expenditures were comprised of debt service payments on long-term debt.

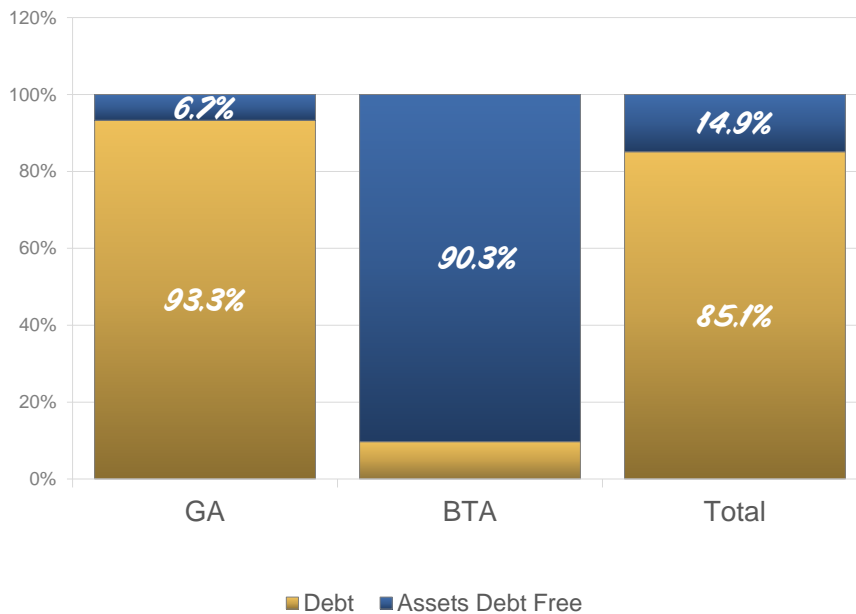
For the year ended September 30, 2021, ASG's total non-capital expenditures amounted to \$395 million, of which \$36 million (or 9.1%), were payments for principal and interest on long-term debt. This represents a decline in the ratio when compared to the prior period. In our model however, this is still considered a near excellent ratio and indicates that for every dollar ASG spent on non-capital items, 9.1 cents of that dollar was used for debt service.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	PERFORMETER® RATING
N/A	N/A	N/A	6.4%	2.3%	4.0%	3.8%	4.4%	4.0%	9.1%	8.6

# DEBT TO ASSETS

## WHO REALLY OWNS ASG?

PERCENTAGE OF DEBT TO ASSETS - 2021



The debt to assets ratio measures the extent to which ASG had funded its assets with debt. The lower the debt percentage, the more equity ASG has in its assets.

At September 30, 2021, approximately 85.1% of ASG's \$1,073 million of total assets were funded with debt or other obligations. This is a less than satisfactory financial indicator and indicates that for each dollar of ASG assets it owns, it owes 85 cents of that dollar to others. It also represents an increase in the ratio when compared to the ratio of the prior period.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
28.2%	26.1%	25.8%	49.8%	63.6%	67.1%	58.3%	57.9%	64.5%	85.1%

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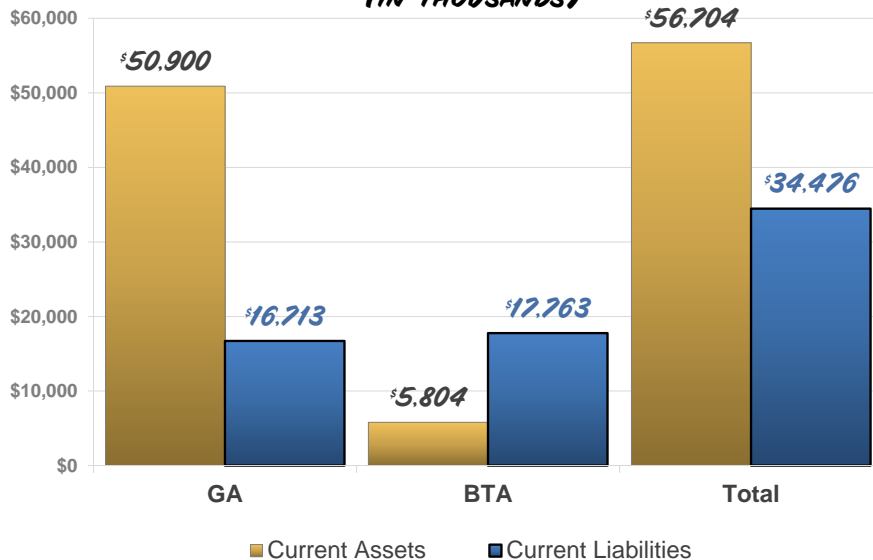
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# CURRENT RATIO

*WILL OUR VENDORS AND EMPLOYEES BE PLEASED WITH OUR ABILITY TO PAY THEM ON TIME?*

**CURRENT ASSETS COMPARED TO CURRENT LIABILITIES  
(IN THOUSANDS)**



The current ratio is one measure of ASG’s ability to pay its short-term obligations. The current ratio compares total current assets and liabilities. A current ratio of 2.00 to 1 indicates good current liquidity and an ability to meet the short-term obligations. This ratio includes only the General Fund (ASG’s primary operating fund) and ASG’s proprietary type enterprise funds.

At September 30, 2021, ASG had a ratio of current assets to current liabilities of 1.64 to 1. This indicates that ASG had \$1.64 of current assets to pay each \$1 of current liabilities and is considered an unfavorable indicator of liquidity, but represents an improvement from the ratio of the prior year.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
.97	1.10	.87	.80	.97	1.11	1.13	1.10	1.61	1.64

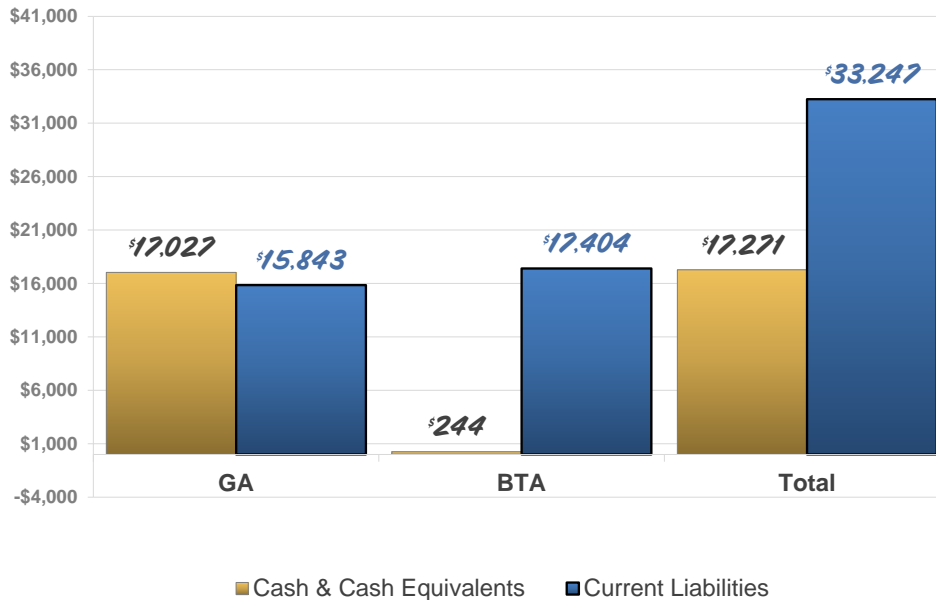
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# QUICK RATIO

## HOW IS OUR SHORT-TERM CASH POSITION?

**CASH AND CASH EQUIVALENTS COMPARED TO CURRENT LIABILITIES - 2021**



The quick ratio is another, more conservative, measure of ASG’s ability to pay its short-term obligations. The quick ratio compares total cash and short-term investments to current liabilities, less deferred revenue. A quick ratio of 1.00 to 1 indicates adequate current liquidity and an ability to meet the short-term obligations with cash. This measure includes only the General Fund, ASG’s primary operating fund, and ASG’s proprietary funds.

At September 30, 2021, ASG had a ratio of cash and cash equivalents to current liabilities of .52 to 1. This indicates that ASG has, for every one dollar of current liabilities, 52 cents of cash and cash equivalents to fund them. This is considered a less than satisfactory indicator of liquidity and represents a decline from the ratio of the previous period.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
.71	.86	.43	.42	.41	.48	.60	.14	.83	.52

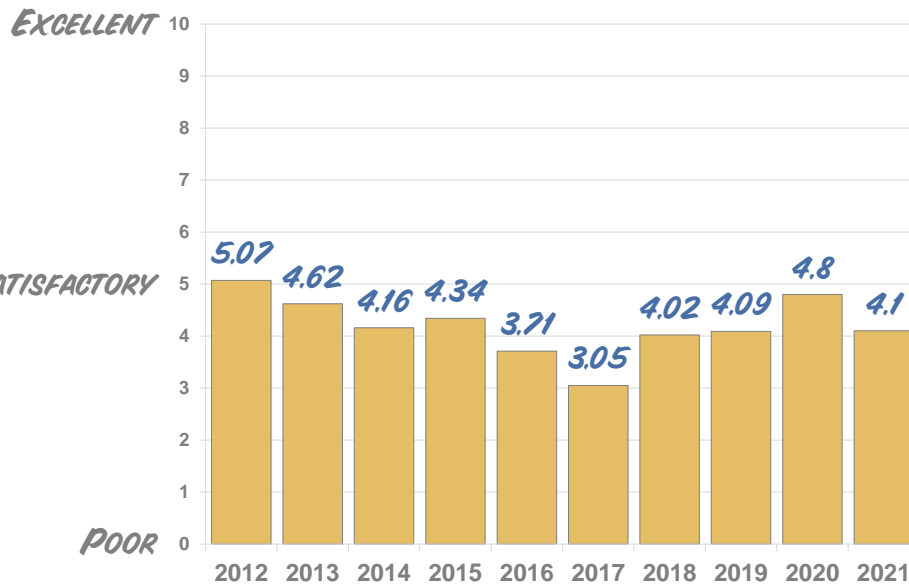
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# PERFORMETER® READING

## HOW WAS OUR OVERALL FINANCIAL PERFORMANCE?

OVERALL READING



For the 2021 fiscal year, the readings by ratio category were as follows:

Financial Position	2.92
Financial Performance	4.65
Financial Capability	5.31

The 2021 reading of 4.1 indicates the evaluator’s opinion that the American Samoa Government’s overall financial health and performance remained relatively consistent during the year, but did decline overall and remains at a level below satisfactory. Several financial position ratios saw their multi-year improvement that began in FY 2018 stopped, including the unrestricted net position deficit and the quick ratio.

**FY 2021 OVERALL PERFORMETER® READING: 4.1**

<i>RATIO</i>	<i>FY 2016</i>	<i>FY 2017</i>	<i>FY 2018</i>	<i>FY 2019</i>	<i>FY 2020</i>	<i>FY 2021</i>
<i>CHANGE IN NET POSITION</i>	-2.0%	- 12.5%	-1.9%	+1.0%	+3.3%	-2.8%
<i>INTERGENERATIONAL EQUITY</i>	98.1%	89.5%	98.5%	100.6%	102.9%	98.5%
<i>LEVEL OF UNRESTRICTED NET POSITION</i>	-63.9%	- 64.3%	-69.2%	-32.1%	-31.9%	-34.7%
<i>LEVEL OF UNASSIGNED FUND BALANCE</i>	-8.3%	-1.3%	-2.0%	+5.8%	+14%	+18.6%
<i>REVENUE DISPERSION</i>	15.8%	15.4%	16.4%	18.3%	16.2%	16%
<i>BTA SELF-SUFFICIENCY</i>	28.7%	15.8%	26.7%	7.8%	2.8%	8.3%
<i>CAPITAL ASSET CONDITION</i>	51%	50%	49%	48%	48%	45%
<i>FINANCING MARGIN - TAXES</i>	\$1.190	\$1.116	\$1.140	\$1.180	\$1.351	\$1.577
<i>FINANCING MARGIN - DEBT/OBLIGATIONS</i>	\$1.448	\$1.408	\$1.529	\$2.349	\$2.272	\$2.577
<i>PENSION PLAN FUNDING</i>	46.8%	55%	58.7%	48.7%	45.7%	43.8%
<i>DEBT SERVICE LOAD</i>	2.3%	4.0%	3.8%	4.4%	4.0%	9.1%
<i>DEBT TO ASSETS</i>	63.6%	67.1%	58.3%	57.9%	64.5%	85.1%
<i>CURRENT RATIO</i>	0.97	1.11	1.13	1.10	1.61	1.64
<i>QUICK RATIO</i>	0.41	0.48	0.60	0.14	0.83	0.52
<i>OVERALL PERFORMETER READING</i>	3.71*	3.05*	4.02	4.09	4.8	4.1

*\*NOTES YEARS THAT THE OVERALL SCORE HAS BEEN RESTATED FOR COMPARISON PURPOSES*

## *PERFORMETER INDIVIDUAL RATIOS - SUMMARY AND COMPARISON TO PRIOR YEARS*

# ***WHAT IS THE A.F.T.E.R. ANALYSIS?***

- The A.F.T.E.R. Analysis is very simply an analysis of the status of audit findings, the timeliness of the submission of the audit and the resolution of certain audit exceptions, this analysis can be used to track a government's progress towards eliminating its most significant findings and exceptions, along with tracking the timeliness of submission to the Federal Clearinghouse.

	2013	2014	2015	2016	2017	2018	2019	2020	2021
Number of F.S. Opinion Qualifications/Exceptions	1	4	8	3	3	4	2	2	1
Number of Major Federal Program Qualifications/Exceptions	11	10	4	2	2	5	1	1	0
Number of F.S. Findings									
A. Internal Control and Compliance	3	1	1	1	1	1	0	0	0
B. Internal Control Only	4	7	6	5	4	2	3	3	2
C. Compliance Only	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>1</u>	<u>1</u>
TOTAL	7	8	7	6	5	3	4	4	3
Percentage of Findings Repeated	57%	87.5%	86%	100%	100%	100%	50%	50%	100%
Number of Single Audit Findings									
A. Internal Control and Compliance	5	5	2	4	0	4	3	3	2
B. Internal Control Only	5	3	4	0	3	0	1	1	2
C. Compliance Only	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
TOTAL	10	8	6	4	4	4	4	4	2
Percentage of S.A. Findings Repeated	90%	50%	33%	100%	50%	50%	50%	50%	100%
Number of months after Y/E the F.S. were Released	9	9	7	7	8	7	7	7	7.5
Number of Qualifications/Exceptions Related to C.U.	1	0	2	1	1	2	0	0	1
\$ of Questioned Costs-Current Year	\$0	\$279,912	\$0	\$0	\$0	\$881,844	\$0	\$0	\$0
\$ of Questioned Costs- Cumulative	Unable to determine	Unable to determine	Unable to determine	Unable to determine	Unable to determine	Unable to determine	Unable to determine	Unable to determine	Unable to determine
\$ of Questioned Costs Resolved – Current Year	Unable to determine	Unable to determine	Unable to determine	Unable to determine	Unable to determine	Unable to determine	Unable to determine	Unable to determine	Unable to determine

# THANK YOU!

- We would like to commend and thank ASG's management, the U.S. Department of the Interior and the Graduate School USA for allowing us to present this financial analysis. We hope it serves as a useful and understandable compliment to ASG's annual financial report.
- This report is available online at <http://www.pitiviti.org>.
- Visit our website at <http://www.crawfordcpas.com> for other useful tools for governments.