

A decorative graphic on the left side of the page, consisting of a black crosshair with a blue square in the top-left quadrant, a red square in the bottom-left quadrant, and a yellow square in the bottom-right quadrant.

THE PERFORMETER[®] and the A.F.T.E.R. Analysis

A Financial Statement Analysis Using Indicators of the
Financial Health and Success
and a
Status Report of Audit Findings, Timeliness and
Exception Resolution (A.F.T.E.R.)
of
The Republic of Palau
as of and for the Year Ended September 30, 2007



What Is The Performer[®]?

- An analysis that takes a government's financial statements and converts them into useful and understandable measures of financial performance
- Financial ratios and a copyrighted analysis methodology are used to arrive at an overall rating of 1-10
- The overall reading is a barometer of Palau's financial health and performance



How to Use The Performer[®]

- Use the individual ratios to identify financial warning signals
- Use the overall rating as a collective benchmark of financial health and success of Palau as a whole
- Use the comparisons to prior years to monitor trends in financial indicators

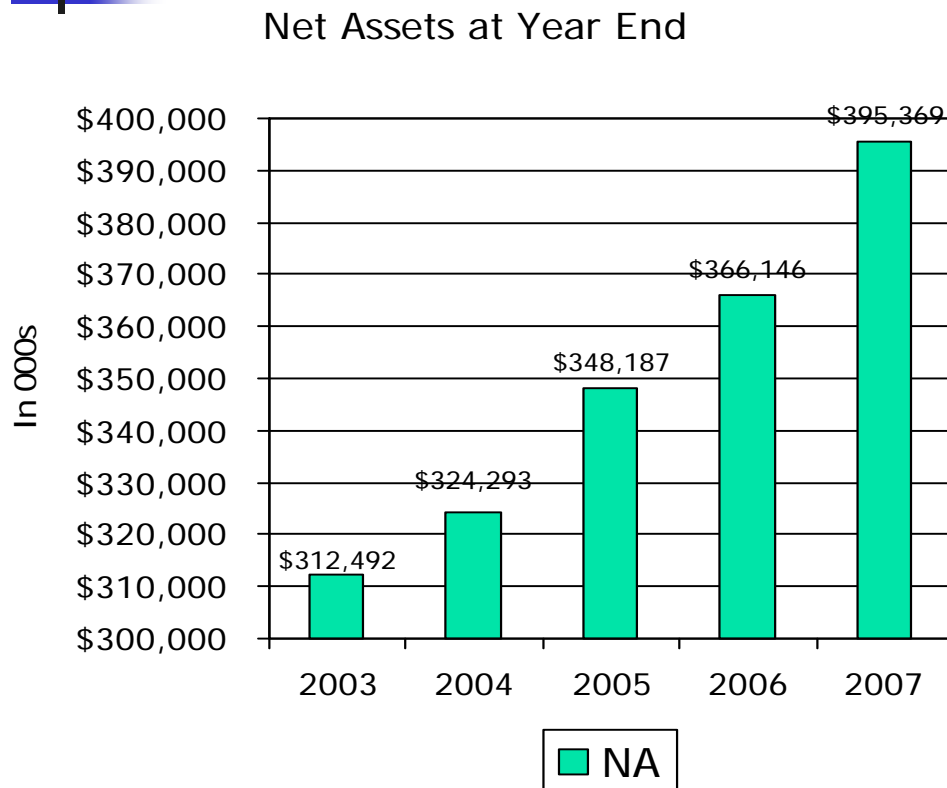


Limitations of the Performer®

- The Performer® should not be used as the only source of financial information to evaluate Palau's performance and condition
- The analysis is an overall rating of Palau as a whole and not of specific activities, funds or units
- The Performer® is based on Crawford & Associates' professional judgment and is limited as to its intended use

Change in Net Assets

Did our overall financial condition improve, decline or remain steady over the past year?



Net assets include all assets of Palau, except for fiduciary funds held for the benefit of others. It is measured as the difference between total assets, including capital assets, and total liabilities, including long-term debt.

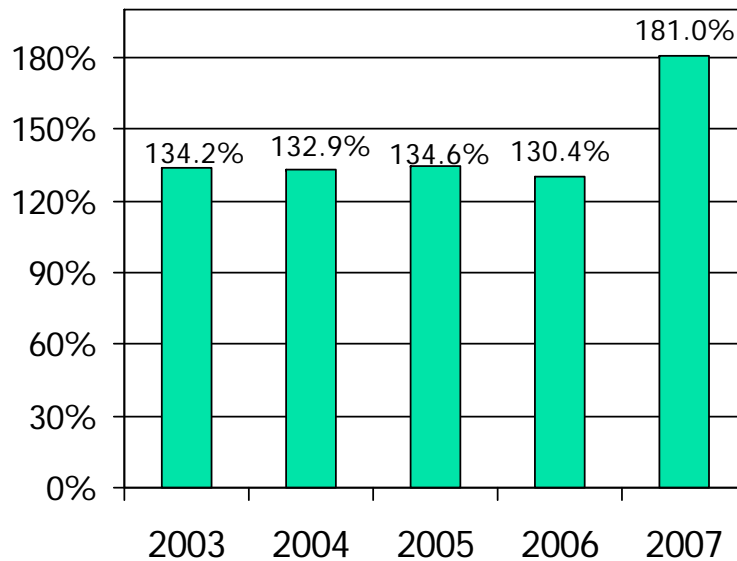
For the year ended September 30, 2007, total net assets increased by \$69.8 million or 17.6% from the prior year. This overall increase continues an upward trend of increasing net assets, and is indicative of Palau earning more revenues than incurring expenses in each of the years shown.

2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
12.4%	3.8%	7.4%	7.1%	17.6%					

Intergenerational Equity

Who is paying for today's costs of services?

Revenues as a % of Annual Expenses



A measure of whether the government lived within its means in the measurement year, or was required to use prior year resources to fund a portion of current year costs, or shifted the funding of some of the current year costs to future periods.

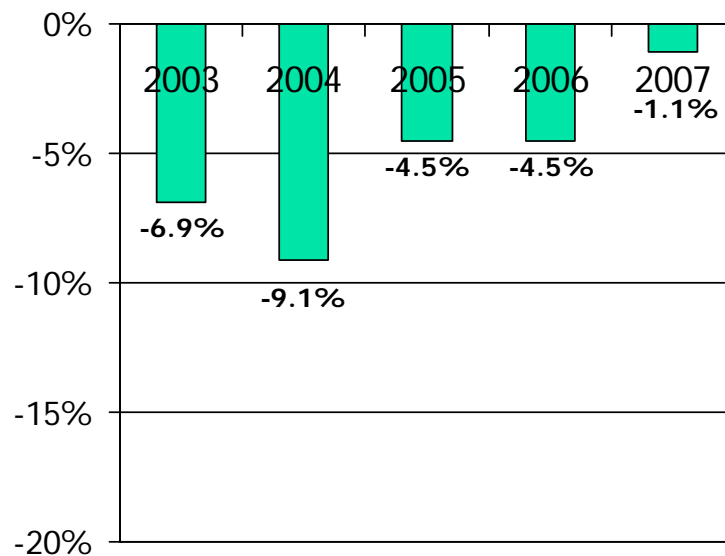
For the year ended September 30, 2007, Palau funded 181% of their expenses with current year revenues, which is an extremely favorable percentage, and an increase from the immediate prior period. This continues a trend consistent with prior years, with Palau's annual recurring revenues exceeding the costs of providing services.

2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
134.2%	132.9%	136.3%	130.4%	181%					

Level of Unrestricted Net Assets

How do our total rainy day funds look?

Unrestricted Net Assets (Deficit) as
a % of Annual Revenues



The level of total unrestricted net assets is an indication of the amount of unexpended and available resources Palau has at a point in time to fund emergencies, shortfalls or other unexpected needs.

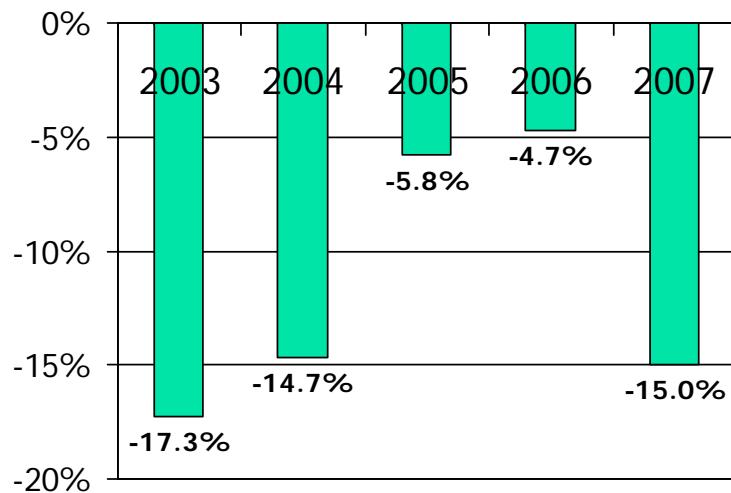
For the year ended September 30, 2007, Palau's total unrestricted net assets deficit approximated \$1.8 million or 1.1% of annual total revenues. This is a continued improvement in the ratio from the prior period, but is still considered an unfavorable ratio.

2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
-6.9%	-9.1%	-4.5%	-4.5%	-1.1%					

Level of Budgetary Fund Balance

How does our budgetary carryover look?

Budgetary Unreserved Fund
Balance (Deficit) as a Percentage
of Annual Revenues



The level of budgetary unreserved fund balance is an indication of the amount of unexpended, unencumbered and available resources Palau has at a point in time to carryover into the next fiscal year to fund budgetary emergencies, shortfalls or other unexpected needs. In this analysis, only the General Fund is considered.

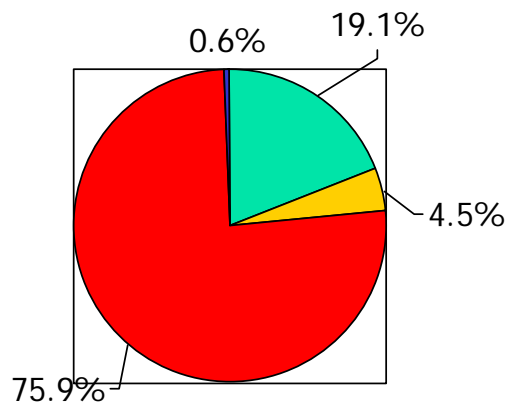
For the year ended September 30, 2007, Palau's unreserved fund balance deficit of the General Fund was 15%. This is a relatively unhealthy position for the General Fund to be in, and a decline from the ratio from prior periods.

2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
-17.3%	-14.7%	-5.8%	-4.7%	-15%					

Revenue Dispersion

How heavily are we relying on revenue sources we can't directly control?

2007 Revenue Percentages by Source



■ Taxes
 ■ Service Charges
 ■ Grants & Contributions
 ■ Other

The percentage dispersion of revenue by source indicates how dependent Palau is on certain types of revenue. The more dependent Palau is on revenue sources beyond its direct control, such as grants, the less favorable the dispersion.

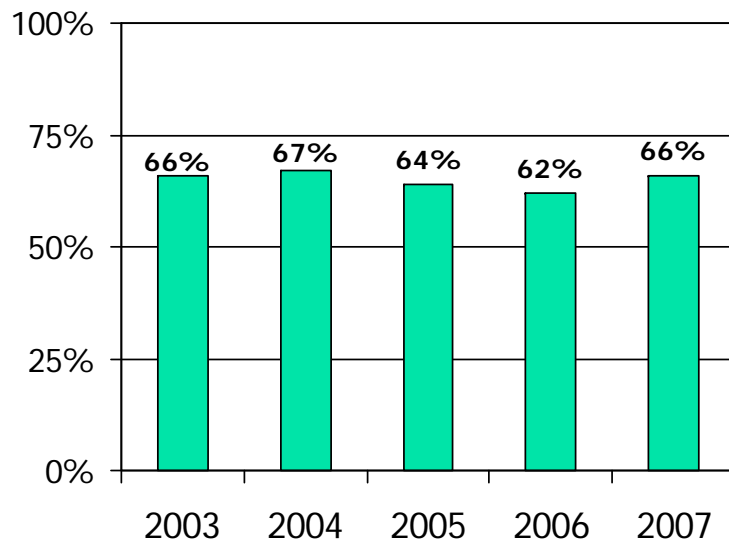
For the year ended September 30, 2007, Palau had direct control over 23.6% of its revenues. This ratio indicates Palau has some exposure, as do most governments, to financial difficulties due to reliance on non-controlled revenue (76.4%).

2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
23.2%	34.1%	38.7%	35.9%	23.6%					

Capital Asset Condition

How much useful life do we have left in our capital assets?

Percentage of Capital Assets'
Useful Life Remaining



The capital asset condition ratio compares capital assets cost to accumulated depreciation to determine the overall percentage of useful life remaining. A low percentage could indicate an upcoming need to replace a significant amount of capital assets.

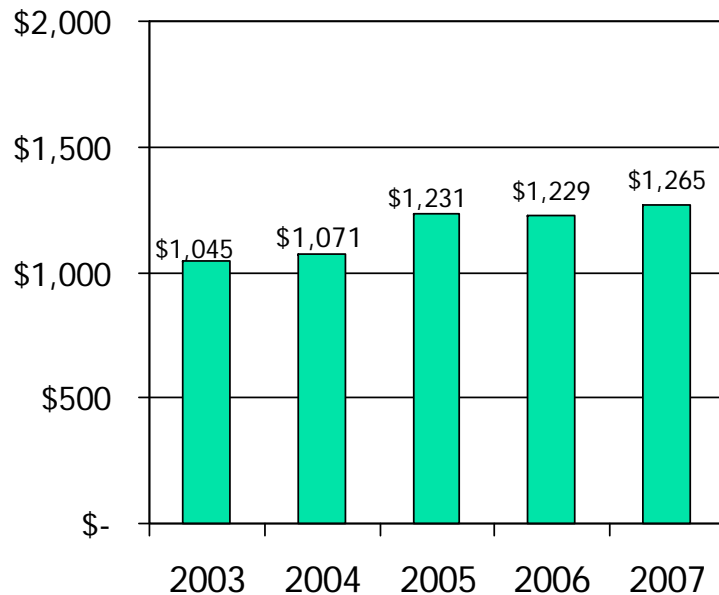
At September 30, 2007, Palau's depreciable capital assets amounted to \$209.7 million while accumulated depreciation totaled \$72.3 million. This indicates that, on the average, Palau's capital assets have 66% of their useful lives remaining. This is a more than satisfactory financial indicator and relatively consistent with those of prior years, although an improvement from the immediate prior period ratio.

2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
66%	67%	64%	62%	66%					

Financing Margin - Taxes

Will our citizens be willing to pay increased taxes for operations or capital improvements, if needed?

Total Taxes Per Capita



The financial ratio of taxes per capita is an indication of Palau's tax burden on its citizens and other taxpayers. The ratio includes all taxes, including gross receipts tax, income taxes, and other taxes.

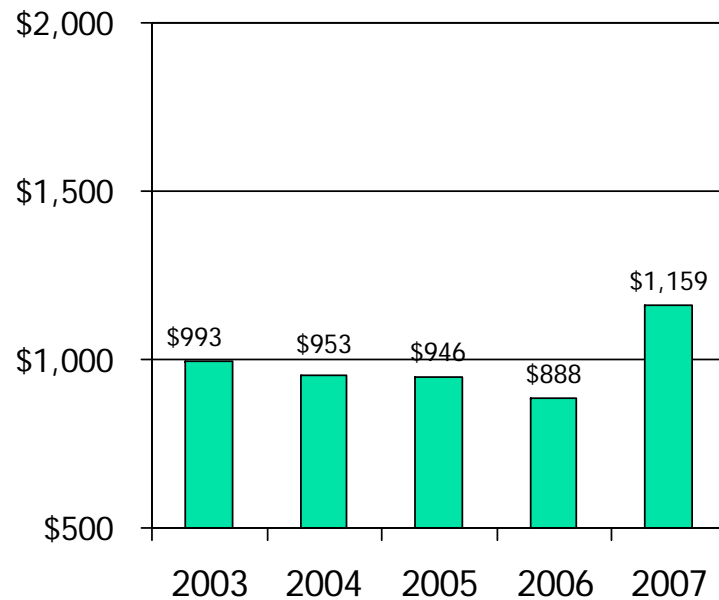
For the year ended September 30, 2007, total taxes amounted to \$24.9 million or \$1,265 per capita. This indicates a relatively moderate tax burden on the citizens when compared with other insular governments, and is consistent with the prior periods.

2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
\$1,045	\$1,071	\$1,231	\$1,229	\$1,265					

Financing Margin - Debt

Will we be able to issue more debt, if needed?

Debt Per Capita



The financial ratio of debt per capita is an indication of Palau's debt burden on its citizens and other taxpayers.

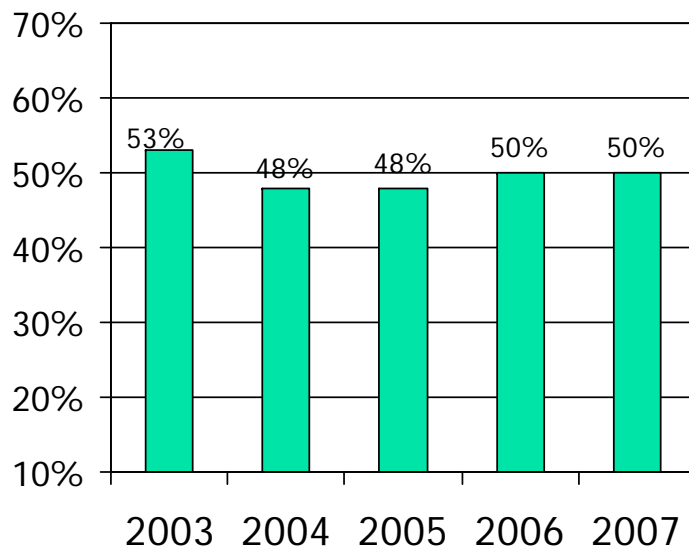
For the year ended September 30, 2007, Palau had \$22.9 million of long-term debt or \$1,159 per capita, which is a low debt burden on its citizens when compared to other insular governments, but an increase from the prior period.

2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
\$993	\$953	\$946	\$888	\$1,159					

Pension Plan Funding Ratio

Will we be able to pay our employees when they retire?

**Plan Assets as a Percentage of
Accrued Liability**



The pension funding ratio compares the actuarial fair value of the pension plan's assets to the actuarial accrued liability for pension benefits. A percentage less than 100% indicates the plan is underfunded at the valuation date.

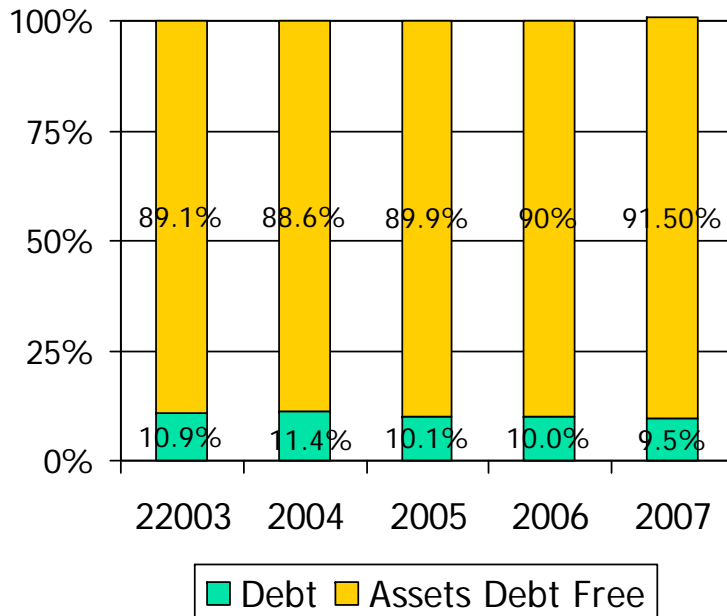
At September 30, 2007, Palau's pension plan assets were 50% of the accrued pension benefit liability, indicating the plan was half funded at the last valuation date.

2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
53%	48%	48%	50%	50%					

Debt to Assets

Who really owns Palau?

Percentage of Debt to Assets



The debt to assets ratio measures the extent to which Palau had funded its assets with debt. The lower the debt percentage, the more equity Palau has in its assets.

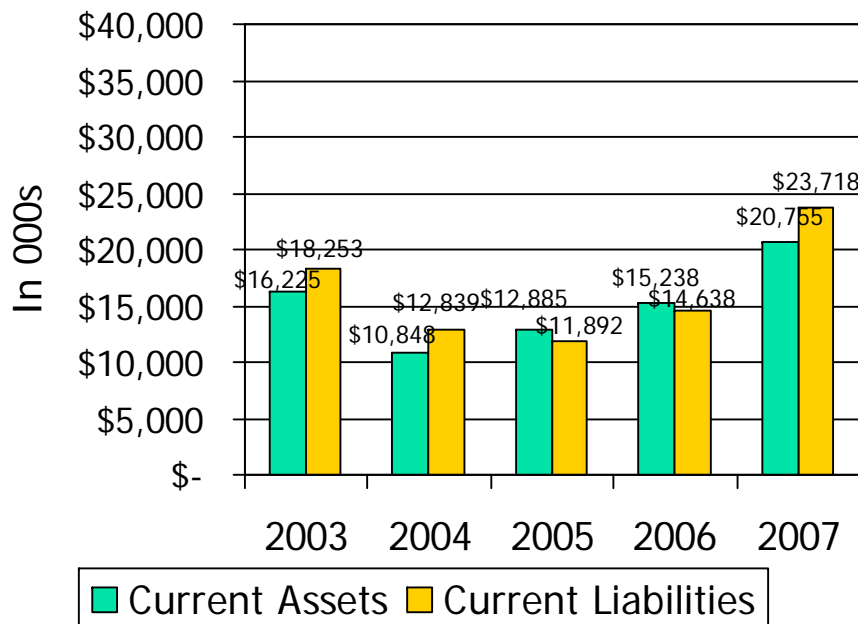
At September 30, 2007, only 9.5% of Palau's \$514.1 million of total assets were funded with debt or other obligations. This is an excellent financial indicator and indicates that for each dollar of assets it owns, Palau owes 9.5 cents of that dollar to others. This ratio is relatively consistent with those of prior years, with continued improvement in each year of the last four years.

2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
10.9%	11.4%	10.1%	10%	9.5%					

Current Ratio

Will our vendors and employees be pleased with our ability to pay them on time?

Current Assets Compared to Current Liabilities



The current ratio is one measure of Palau's ability to pay its short-term obligations. The current ratio compares total current assets and liabilities. A current ratio of 2.00 to 1 indicates good current liquidity and an ability to meet the short-term obligations. This ratio includes only Palau's General Fund, the main operating fund of the government.

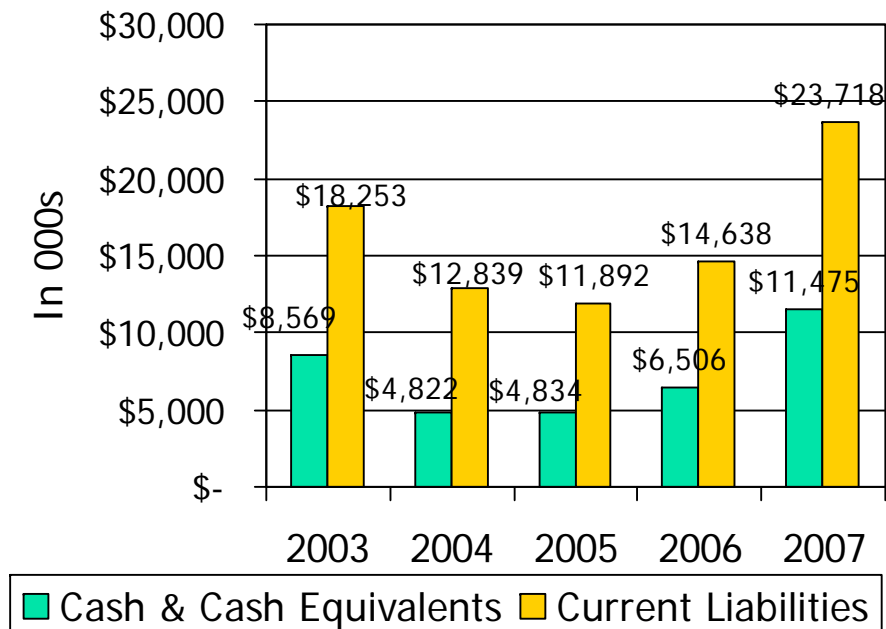
At September 30, 2007, Palau had a General Fund ratio of current assets to current liabilities of .88 to 1. This indicates that for every dollar of current liabilities, Palau had \$88 cents to fund them. This is considered an unfavorable ratio, and is a decrease in the ratio of the prior period.

2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
.89	.84	1.08	1.04	.88					

Quick Ratio

How is our short-term cash position?

Cash and Cash Equivalents Compared to Current Liabilities



The quick ratio is another, more conservative, measure of Palau's ability to pay its short-term obligations. The quick ratio compares total cash and short-term investments to current liabilities. A quick ratio of 1.00 to 1 indicates adequate current liquidity and an ability to meet the short-term obligations with cash. This ratio includes only the General Fund, Palau's main operating fund.

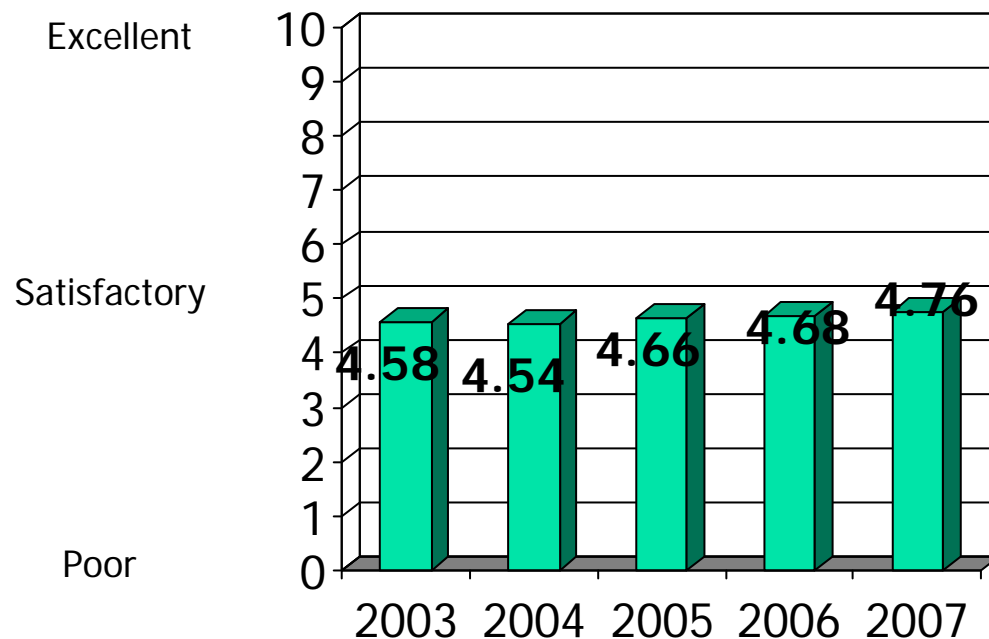
At September 30, 2007, Palau had a General Fund ratio of cash and cash equivalents to current liabilities of .48 to 1. This indicates that for every dollar of current liabilities, Palau had 48 cents in cash and cash equivalents to fund them. Although this is considered an unfavorable ratio, it is a slight improvement from the ratios in the three prior years.

2003	2004	2005	2006	2007	2008	2009	2010	2010	2012
0.47	0.38	0.41	.44	.48					



Performer[®] Reading

Overall Reading



The 2007 reading of 4.76 indicates the evaluator's opinion that the Palau Government's overall financial health and performance was slightly below satisfactory as of and for the fiscal year ended September 30, 2007 and relatively consistent with that of prior years, although improvements in financial health and performance were achieved.

This reading is due in a large part to the increase in net assets, excellent intergenerational equity, good capital asset condition, relatively low taxes and debt per capita and an excellent debt to asset ratio.



What is the A.F.T.E.R. Analysis?

- The A.F.T.E.R. Analysis is very simply an analysis of the status of audit findings, the timeliness of the submission of the audit and the resolution of certain audit exceptions; this analysis can be used to track a government's progress towards eliminating its most significant findings and exceptions, along with tracking the timeliness of submission to the Federal Clearinghouse.



A.F.T.E.R.

	2003	2004	2005	2006	2007
Number of F.S. Opinion Qualifications/Exceptions	0	0	0	0	0
Number of Major Federal Program Qualifications/Exceptions	5	5	9	4	5
Number of F.S. Findings					
A. Internal Control and Compliance	6	7	6	5	0
B. Internal Control Only	0	2	6	8	11
C. Compliance Only	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>
TOTAL	6	9	12	13	14
Percentage of Findings Repeated	16.7%	11.1%	50%	30.8%	71%
Number of A-133 Findings					
A. Internal Control and Compliance	6	13	31	15	7
B. Internal Control Only	0	0	0	0	5
C. Compliance Only	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
TOTAL	6	13	31	15	12
Percentage of A-133 Findings Repeated	16.7%	7.7%	32.3%	13.3%	67%
Number of months after Y/E the F.S. were Released	21	14	9	9	9
Number of Qualifications/Exceptions Related to C.U.	0	0	0	0	0
\$ of Questioned Costs-Current Year	\$284,274	\$320,543	\$331,204	\$99,755	\$63,691
\$ of Questioned Costs- Cumulative	\$592,481	\$827,807	\$1,184,207	\$993,651	\$801,692
\$ of Questioned Costs Resolved – Current Year	\$0	\$85,217	\$5,374	\$290,311	\$255,650



Thank You

We would like to commend and thank the Government of Palau's management, the U.S. Department of Interior, and the Graduate School - USDA for allowing us to present this financial analysis. We hope it serves as a useful and understandable compliment to Palau's annual financial report.

Visit our website at www.crawfordcpas.com for other useful tools for governments.